



**NUTRIHUB - TECHNOLOGY BUSINESS INCUBATOR (NIELAN)
ICAR- INDIAN INSTITUTE OF MILLETS RESEARCH IIMR)**

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Notification

Eligible and interested candidates are invited for a walk-in-interview to be held at the campus of Indian Institute of Millets Research, Rajendranagar, Hyderabad-500030, on 29nd June, 2019 (Saturday) at 9.30 A.M. for recruitment of Business Manager (1 position) as per the details given below.

Name of The post	Name of the Project	Essential Qualifications	Emoluments per month (Rs. in Lakhs)	Project Till
Business Manager (1)	RKVY- RAFTAAR	M.Tech/ MBA/ PGDM/ Equivalent Master Degree in Agri-Business/ Finance/ Marketing/ Agri Marketing/ Agri-Economics/ Economics/ Technology Commercialization/ Food Technology/ Entrepreneurship from Recognised Institute having relevant experience at least 7 years in Technology Commercialization, Supported Incubators, Assessment, Evaluation of Projects Startups and with experience in sharp ecosystem.	Rs. 1.00 (Consolidated)	Till March, 2020, likely to be extended.

Job Role:

- Coordinate with CEO and other Executive Management in helping setup infrastructure, process and program for a strong Incubation offering.
- Attract, Identify and select potential incubates/ startups for the incubation program.
- Run marketing & promotional campaigns to source startups for Incubation program.
- Assist startups in the areas of strategy, business plan development, market analysis, company registrations & understand the requirements of startups and build a mentoring relationship through the mentor pool.
- Define deliverables, their timelines and monitor progress of startups.
- Define, build and finalize client agreements and all other compliance work around incubators and startups.
- Sign MoUs and build networks with key partners that will strengthen the incubator. Promote IIMR to attract the best startups and help build and shape the brand image.
- Creating relations with investment network and help startups to raise investments.
- Plan & implement for ongoing events around Startups to make IIMR a hub for startups
- Designing and execution of programs for nurturing of startups.
- BM should gather data from internal and external resources, compile them and present them CEO.

- BM need to give presentations of the data they have collected and explain how it can help the project in making strategic plans for profitable business & revenue generation in future.
- BM should analyze the market for potential buyers and the demand.
- Work with students, Faculty and Management to ensure entrepreneurship and innovation become an integral part of our system.
- Develop and maintain relationships with ecosystem enablers, investors, government bodies, service companies etc.
- BM should be able to organize BOG meetings and make presentations to clientele/ stakeholders covered with respect to strategic plans & revenue generation plans for sustainability of incubator.
- BM should be able to draft proposals for Grant in aids & specific documents for other institutions.
- In addition, assist the CEO with the duties assigned from time to time.

Interview Criterion, out of 100 points, shall be as follows:

Experience evaluation & Educational qualifications-75%, Interview-25%.

Preparation for interview: Candidates may come prepared with a vision document in brief. It should have a definite revenue generation plan for the next five years.

This should be prepared for discussion with the panel.

Terms & Conditions:

1. The age limit of the above positions is minimum 28 years and maximum 45 years with relaxation in exceptional cases.
2. The candidates have to produce his/ her original certificates along with a set of self-attested photo copies of all certificates and a recent passport size photo, list of publication and other documents such as experience and caste certificate at the time of interview for verification.
3. The selected candidates shall not claim for regular appointment/ absorption in IIMR or funding agency at the end of the project.
4. No TA/ DA will be paid for appearing in the walk-in-interview.
5. The selected candidate will be positioned in ICAR-Indian Institute of Millets Research, Hyderabad-030.
6. The selected candidates need to travel within the state and outside the state to undertake field visits and conduct meetings as per the project requirements.
7. IIMR / RKVY-RAFTAAR (Nutrihub) reserves the right to alter/ change/ cancel this advertisement/ recruitment without assigning any reason at any stage of recruitment process.
8. Above posts are purely temporary and on contractual basis till 31st March, 2020. However it is likely to be extended.
9. Candidates have to report the venue one hour prior to scheduled date and time.
10. Candidates have to produce an undertaking, stating that they are not enrolled in any other job or academic courses etc. (either full time or part time) for attending the interview.
11. Please be watchful if any corrigendum issued on updates/ modifications on the subject. (www.millets.res.in/careers, www.nutrihub-tbi-iimr.org/careers)

Sd/-

Dr. B. Dayakar Rao
Pr. Scientist, ICAR-IIMR &
Head, R-ABI